

Northland Telephone Company of Maine, Inc.
Business Access Line Volume and Term Discount Package
Price Floor Analysis
Summary Detail

REDACTED

	Monthly Per Line	Source
1 Business Access Line (1-3 Lines) - 12 Month Term	\$26.71	Workpaper 2, L3
2 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L5
2a Retail O.H. Loading		
2b Total Cost		L2 + L2a
3 Contribution		L1 - L2b
4 Business Access Line (1-3 Lines) - 24 Month Term	\$25.71	Workpaper 2, L6
5 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L11
5a Retail O.H. Loading		
5b Total Cost		L5 + 5a
6 Contribution		L4 - L5b
7 Business Access Line (1-3 Lines) - 36 Month Term	\$24.72	Workpaper 2, L9
8 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L16
8a Retail O.H. Loading		
8b Total Cost		L8 + L8a
9 Contribution		L7 - L8b
10 Business Access Line (1-3 Lines) - 60 Month Term	\$23.72	Workpaper 2, L12
11 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L21
11a Retail O.H. Loading		
11b Total Cost		L11 + 11a
12 Contribution		L10 - L11b
13 Business Access Line -Month to Month	\$27.71	Workpaper 2, L15
14 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L5
14a Retail O.H. Loading		
14b Total Cost		L14 + L14a
15 Contribution		L13- L14b

Northland Telephone Company of Maine, Inc.
Business Access Line Volume and Term Discount Package
Rate Inputs

Workpaper 2
REDACTED

	Monthly Rates Per Line	Source
1 Business Access Line (1-3 Lines) - 12 Month Term	\$18.96	
2 End User Common Line charge	\$7.75	FCC 2, Section 17.1
3 Total Monthly Rate	\$26.71	L1 + L2
4 Business Access Line (1-3 Lines) - 24 Month Term	\$17.96	
5 End User Common Line charge	\$7.75	FCC 2, Section 17.1
6 Total Monthly Rate	\$25.71	L4 + L5
7 Business Access Line (1-3 Lines) - 36 Month Term	\$16.97	
8 End User Common Line charge	\$7.75	FCC 2, Section 17.1
9 Total Monthly Rate	\$24.72	L7 + L8
10 Business Access Line (1-3 Lines) - 60 Month Term	\$15.97	
11 End User Common Line charge	\$7.75	FCC 2, Section 17.1
12 Total Monthly Rate	\$23.72	L10 + L11
13 Business Access Line -Month to Month	\$19.96	
14 End User Common Line charge	\$7.75	FCC 2, Section 17.1
15 Total Monthly Rate	\$27.71	L13 + L14

Northland Telephone Company of Maine, Inc.
Business Access Line Volume and Term Discount Package
Cost Inputs

Workpaper 3
REDACTED

	Monthly Costs Per Line	Source
1 Business Access Line (1-3 Lines) - 12 Month Term & Business Access Line -Month to Month		
1a State wide Average 2 Wire Loop	\$16.21	Weighted Average of Tariff 84 UNE Density Zone Rates
1b Port	0.71	Tariff 84 Part M Section 2.6.1
1c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
1d Collocation	0.32	Tariff 84 Part M Section 5.2
1e Total	\$17.58	L1a + L1b + L1c + L1d
2a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
2b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
3 Unlimited Local Usage		Cost Study
4 Amortized NRC		
5 Total Package Cost		L1e + L2a + L2b + L3 + L4
6 Business Access Line (1-3 Lines) - 24 Month Term		
7a State wide Average 2 Wire Loop	\$16.21	Weighted Average of Tariff 84 UNE Density Zone Rates
7b Port	0.71	Tariff 84 Part M Section 2.6.1
7c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
7d Collocation	0.32	Tariff 84 Part M Section 5.2
7e Total	\$17.58	L7a + L7b + L7c + L7d
8a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
8b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
9 Unlimited Local Usage		Cost Study
10 Amortized NRC		
11 Total Package Cost		L7e + L8a + L8b + L9 + L10
12 Business Access Line (1-3 Lines) - 36 Month Term &		
12a State wide Average 2 Wire Loop	\$16.21	Weighted Average of Tariff 84 UNE Density Zone Rates
12b Port	0.71	Tariff 84 Part M Section 2.6.1
12c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
12d Collocation	0.32	Tariff 84 Part M Section 5.2
12e Total	\$17.58	L1a + L1b + L1c + L1d
13a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
13b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
14 Unlimited Local Usage		Cost Study
15 Amortized NRC		
16 Total Package Cost		L12e + L13a + L13b + L14 + L15
17 Business Access Line (1-3 Lines) - 60 Month Term		
17a State wide Average 2 Wire Loop	\$16.21	Weighted Average of Tariff 84 UNE Density Zone Rates
17b Port	0.71	Tariff 84 Part M Section 2.6.1
17c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
17d Collocation	0.32	Tariff 84 Part M Section 5.2
17e Total	\$17.58	L7a + L7b + L7c + L7d
18a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
18b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
19 Unlimited Local Usage		Cost Study
20 Amortized NRC		
21 Total Package Cost		L17e + L18a + L18b + L19 + L20
Non-Recurring Costs		
22 Initial Connect Charge (NOTE 1)	\$19.00	Northland Telephone Company Tariff, Section 6, Page 3
23 Central Office Work Charge per Line	\$6.00	Northland Telephone Company Tariff, Section 6, Page 3
24 Total NRC	\$25.00	L12 + L13
Amortization Factors		
25 Amortization Factor--12 Months	0.0888	Tariff 83, Part H, Section 5.1.3
26 Amortization Factor--24 Months	0.0470	Tariff 83, Part H, Section 5.1.3
27 Amortization Factor--36 Months	0.0332	Tariff 83, Part H, Section 5.1.3
28 Amortization Factor--60 Months	0.0222	Tariff 83, Part H, Section 5.1.3

Northland Telephone Company of Maine, Inc.
Business Access Line Volume and Term Discount Package
Price Floor Analysis
Summary Detail

REDACTED

	Monthly Per Line	Source
1 Business Access Line (4-10 Lines) - 12 Month Term	\$26.31	Workpaper 2, L3
2 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L5
2a Retail O.H. Loading		
2b Total Cost		L2 + L2a
3 Contribution		L1 - L2b
4 Business Access Line (4-10 Lines) - 24 Month Term	\$25.31	Workpaper 2, L6
5 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L11
5a Retail O.H. Loading		
5b Total Cost		L5 + 5a
6 Contribution		L4 - L5b
7 Business Access Line (4-10 Lines) - 36 Month Term	\$24.32	Workpaper 2, L9
8 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L16
8a Retail O.H. Loading		
8b Total Cost		L8 + L8a
9 Contribution		L7 - L8b
10 Business Access Line (4-10 Lines) - 60 Month Term	\$23.32	Workpaper 2, L12
11 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L21
11a Retail O.H. Loading		
11b Total Cost		L11 + L11a
12 Contribution		L10 - L11b
13 Business Access Line -Month to Month	\$27.71	Workpaper 2, L15
14 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L5
14a Retail O.H. Loading		
14b Total Cost		L14 + L14a
15 Contribution		L13- L14b

Northland Telephone Company of Maine, Inc.
Business Access Line Volume and Term Discount Package
Rate Inputs

Workpaper 2
 REDACTED

	Monthly Rates Per Line	Source
1 Business Access Line (4-10 Lines) - 12 Month Term	\$18.56	
2 End User Common Line charge	\$7.75	FCC 2, Section 17.1
3 Total Monthly Rate	\$26.31	L1 + L2
4 Business Access Line (4-10 Lines) - 24 Month Term	\$17.56	
5 End User Common Line charge	\$7.75	FCC 2, Section 17.1
6 Total Monthly Rate	\$25.31	L4 + L5
7 Business Access Line (4-10 Lines) - 36 Month Term	\$16.57	
8 End User Common Line charge	\$7.75	FCC 2, Section 17.1
9 Total Monthly Rate	\$24.32	L7 + L8
10 Business Access Line (4-10 Lines) - 60 Month Term	\$15.57	
11 End User Common Line charge	\$7.75	FCC 2, Section 17.1
12 Total Monthly Rate	\$23.32	L10 + L11
13 Business Access Line -Month to Month	\$19.96	
14 End User Common Line charge	\$7.75	FCC 2, Section 17.1
15 Total Monthly Rate	\$27.71	L13 + L14

Northland Telephone Company of Maine, Inc.
Business Access Line Volume and Term Discount Package
Cost Inputs

Workpaper 3
REDACTED

	Monthly Costs Per Line	Source
1 Business Access Line (4-10 Lines) - 12 Month Term & Business Access Line -Month to Month		
1a State wide Average 2 Wire Loop	\$16.21	Weighted Average of Tariff 84 UNE Density Zone Rates
1b Port	0.71	Tariff 84 Part M Section 2.6.1
1c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
1d Collocation	0.32	Tariff 84 Part M Section 5.2
1e Total	\$17.58	L1a + L1b + L1c + L1d
2a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
2b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
3 Unlimited Local Usage		Cost Study
4 Amortized NRC		
5 Total Package Cost		L1e + L2a + L2b + L3 + L4
6 Business Access Line (4-10 Lines) - 24 Month Term		
7a State wide Average 2 Wire Loop	\$16.21	Weighted Average of Tariff 84 UNE Density Zone Rates
7b Port	0.71	Tariff 84 Part M Section 2.6.1
7c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
7d Collocation	0.32	Tariff 84 Part M Section 5.2
7e Total	\$17.58	L7a + L7b + L7c + L7d
8a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
8b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
9 Unlimited Local Usage		Cost Study
10 Amortized NRC		
11 Total Package Cost		L7e + L8a + L8b + L9 + L10
12 Business Access Line (4-10 Lines) - 36 Month Term &		
12a State wide Average 2 Wire Loop	\$16.21	Weighted Average of Tariff 84 UNE Density Zone Rates
12b Port	0.71	Tariff 84 Part M Section 2.6.1
12c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
12d Collocation	0.32	Tariff 84 Part M Section 5.2
12e Total	\$17.58	L1a + L1b + L1c + L1d
13a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
13b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
14 Unlimited Local Usage		Cost Study
15 Amortized NRC		
16 Total Package Cost		L12e + L13a + L13b + L14 + L15
17 Business Access Line (4-10 Lines) - 60 Month Term		
17a State wide Average 2 Wire Loop	\$16.21	Weighted Average of Tariff 84 UNE Density Zone Rates
17b Port	0.71	Tariff 84 Part M Section 2.6.1
17c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
17d Collocation	0.32	Tariff 84 Part M Section 5.2
17e Total	\$17.58	L7a + L7b + L7c + L7d
18a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
18b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
19 Unlimited Local Usage		Cost Study
20 Amortized NRC		
21 Total Package Cost		L17e + L18a + L18b + L19 + L20
Non-Recurring Costs		
22 Initial Connect Charge (NOTE 1)	\$9.50	Northland Telephone Company Tariff, Section 6, Page 3
23 Central Office Work Charge per Line	\$8.00	Northland Telephone Company Tariff, Section 6, Page 3
24 Total NRC	\$15.50	L12 + L13
25 Amortization Factor--12 Months	0.0888	Tariff 83, Part H, Section 5.1.3
26 Amortization Factor--24 Months	0.0470	Tariff 83, Part H, Section 5.1.3
27 Amortization Factor--36 Months	0.0332	Tariff 83, Part H, Section 5.1.3
28 Amortization Factor--60 Months	0.0222	Tariff 83, Part H, Section 5.1.3

Northland Telephone Company of Maine, Inc.
Business Access Line Volume and Term Discount Package
Price Floor Analysis
Summary Detail

REDACTED

	Monthly Per Line	Source
1 Business Access Line (11-25 Lines) - 12 Month Term	\$25.91	Workpaper 2, L3
2 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L5
2a Retail O.H. Loading		
2b Total Cost		L2 + L2a
3 Contribution		L1 - L2b
4 Business Access Line (11-25 Lines) - 24 Month Term	\$24.92	Workpaper 2, L6
5 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L11
5a Retail O.H. Loading		
5b Total Cost		L5 + 5a
6 Contribution		L4 - L5b
7 Business Access Line (11-25 Lines) - 36 Month Term	\$23.92	Workpaper 2, L9
8 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L16
8a Retail O.H. Loading		
8b Total Cost		L8 + L8a
9 Contribution		L7 - L8b
10 Business Access Line (11-25 Lines) - 60 Month Term	\$22.92	Workpaper 2, L12
11 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L21
11a Retail O.H. Loading		
11b Total Cost		L11 + L11a
12 Contribution		L10 - L11b
13 Business Access Line -Month to Month	\$27.71	Workpaper 2, L15
14 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L5
14a Retail O.H. Loading		
14b Total Cost		L14 + L14a
15 Contribution		L13- L14b

Northland Telephone Company of Maine, Inc.
Business Access Line Volume and Term Discount Package
Rate Inputs

Workpaper 2
REDACTED

	Monthly Rates Per Line	Source
1 Business Access Line (11-25 Lines) - 12 Month Term	\$18.16	
2 End User Common Line charge	\$7.75	FCC 2, Section 17.1
3 Total Monthly Rate	\$25.91	L1 + L2
4 Business Access Line (11-25 Lines) - 24 Month Term	\$17.17	
5 End User Common Line charge	\$7.75	FCC 2, Section 17.1
6 Total Monthly Rate	\$24.92	L4 + L5
7 Business Access Line (11-25 Lines) - 36 Month Term	\$16.17	
8 End User Common Line charge	\$7.75	FCC 2, Section 17.1
9 Total Monthly Rate	\$23.92	L7 + L8
10 Business Access Line (11-25 Lines) - 60 Month Term	\$15.17	
11 End User Common Line charge	\$7.75	FCC 2, Section 17.1
12 Total Monthly Rate	\$22.92	L10 + L11
13 Business Access Line -Month to Month	\$19.98	
14 End User Common Line charge	\$7.75	FCC 2, Section 17.1
15 Total Monthly Rate	\$27.71	L13 + L14

Northland Telephone Company of Maine, Inc.
Business Access Line Volume and Term Discount Package
Inputs

Workpaper 3
REDACTED

	Monthly Costs Per Line	Source
Business Access Line (11-25 Lines) - 12 Month Term & Business Access Line -Month to Month		
State wide Average 2 Wire Loop	\$16.21	Weighted Average of Tariff 84 UNE Density Zone Rates
Port	0.71	Tariff 84 Part M Section 2.6.1
DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
Collocation	0.32	Tariff 84 Part M Section 5.2
Total	\$17.58	L1a + L1b + L1c + L1d
Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
Unlimited Local Usage		Cost Study
Amortized NRC		
Total Package Cost		L1e + L2a + L2b + L3 + L4
Business Access Line (11-25 Lines) - 24 Month Term		
State wide Average 2 Wire Loop	\$16.21	Weighted Average of Tariff 84 UNE Density Zone Rates
Port	0.71	Tariff 84 Part M Section 2.6.1
DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
Collocation	0.32	Tariff 84 Part M Section 5.2
Total	\$17.58	L7a + L7b + L7c + L7d
Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
Unlimited Local Usage		Cost Study
Amortized NRC		
Total Package Cost		L7e + L8a + L8b + L9 + L10
Business Access Line (11-25 Lines) - 36 Month Term &		
State wide Average 2 Wire Loop	\$16.21	Weighted Average of Tariff 84 UNE Density Zone Rates
Port	0.71	Tariff 84 Part M Section 2.6.1
DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
Collocation	0.32	Tariff 84 Part M Section 5.2
Total	\$17.58	L1a + L1b + L1c + L1d
Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
Unlimited Local Usage		Cost Study
Amortized NRC		
Total Package Cost		L12a + L13a + L13b + L14 + L15
Business Access Line (11-25 Lines) - 60 Month Term		
State wide Average 2 Wire Loop	\$16.21	Weighted Average of Tariff 84 UNE Density Zone Rates
Port	0.71	Tariff 84 Part M Section 2.6.1
DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
Collocation	0.32	Tariff 84 Part M Section 5.2
Total	\$17.58	L7a + L7b + L7c + L7d
Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
Unlimited Local Usage		Cost Study
Amortized NRC		
Total Package Cost		L17e + L18a + L18b + L19 + L20
Non-Recurring Costs		
Initial Connect Charge (NOTE 1)	\$3.45	Northland Telephone Company Tariff, Section 6, Page 3
Central Office Work Charge per Line	\$0.00	Northland Telephone Company Tariff, Section 6, Page 3
Total NRC	\$9.45	L12 + L13
Amortization Factors		
Amortization Factor--12 Months	0.0888	Tariff 83, Part H, Section 5.1.3
Amortization Factor--24 Months	0.0470	Tariff 83, Part H, Section 5.1.3
Amortization Factor--36 Months	0.0332	Tariff 83, Part H, Section 5.1.3
Amortization Factor--60 Months	0.0222	Tariff 83, Part H, Section 5.1.3

Northland Telephone Company of Maine, Inc.
Business Access Line Volume and Term Discount Package
Price Floor Analysis
Summary Detail

REDACTED

	Monthly Per Line	Source
1 Business Access Line (26-49 Lines) - 12 Month Term	\$25.51	Workpaper 2, L3
2 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L5
2a Retail O.H. Loading		
2b Total Cost		L2 + L2a
3 Contribution		L1 - L2b
4 Business Access Line (26-49 Lines) - 24 Month Term	\$24.52	Workpaper 2, L6
5 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L11
5a Retail O.H. Loading		
5b Total Cost		L5 + 5a
6 Contribution		L4 - L5b
7 Business Access Line (26-49 Lines) - 36 Month Term	\$23.52	Workpaper 2, L9
8 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L16
8a Retail O.H. Loading		
8b Total Cost		L8 + L8a
9 Contribution		L7 - L8b
10 Business Access Line (26-49 Lines) - 60 Month Term	\$22.52	Workpaper 2, L12
11 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L21
11a Retail O.H. Loading		
11b Total Cost		L11 + L11a
12 Contribution		L10 - L11b
13 Business Access Line -Month to Month	\$27.71	Workpaper 2, L15
14 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L5
14a Retail O.H. Loading		
14b Total Cost		L14 + L14a
15 Contribution		L13- L14b

Northland Telephone Company of Maine, Inc.
Business Access Line Volume and Term Discount Package
Cost Inputs

Workpaper 3
REDACTED

	Monthly Costs Per Line	Source
1 Business Access Line (28-49 Lines) - 12 Month Term & Business Access Line - Month to Month		
1a 2 Wire Loop via IDLC	\$10.14	Rural High Capacity 1.544 Mbps Link of Tariff 84 UNE Density Zone Rates (NOTE 2)
1b Port	3.08	Tariff 84 Part M Section 2.6.1, Integrated Digital Loop Carrier Port (NOTE 3)
1c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
1d Collocation	0.07	Tariff 84 Part M Section 5.2 (NOTE 4)
1e Total	\$13.63	L1a + L1b + L1c + L1d
2a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
2b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
3 Unlimited Local Usage		Cost Study
4 Amortized NRC		
5 Total Package Cost		L1e + L2a + L2b + L3 + L4
6 Business Access Line (28-49 Lines) - 24 Month Term		
7a 2 Wire Loop via IDLC	\$10.14	Rural High Capacity 1.544 Mbps Link of Tariff 84 UNE Density Zone Rates (NOTE 2)
7b Port	3.08	Tariff 84 Part M Section 2.6.1, Integrated Digital Loop Carrier Port (NOTE 3)
7c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
7d Collocation	0.07	Tariff 84 Part M Section 5.2 (NOTE 4)
7e Total	\$13.63	L7a + L7b + L7c + L7d
8a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
8b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
9 Unlimited Local Usage		Cost Study
10 Amortized NRC		
11 Total Package Cost		L7e + L8a + L8b + L9 + L10
12 Business Access Line (28-49 Lines) - 36 Month Term &		
12a 2 Wire Loop via IDLC	\$10.14	Rural High Capacity 1.544 Mbps Link of Tariff 84 UNE Density Zone Rates (NOTE 2)
12b Port	3.08	Tariff 84 Part M Section 2.6.1, Integrated Digital Loop Carrier Port (NOTE 3)
12c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
12d Collocation	0.07	Tariff 84 Part M Section 5.2 (NOTE 4)
12e Total	\$13.63	L1a + L1b + L1c + L1d
13a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
13b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
14 Unlimited Local Usage		Cost Study
15 Amortized NRC		
16 Total Package Cost		L12e + L13a + L13b + L14 + L15
17 Business Access Line (28-49 Lines) - 60 Month Term		
17a 2 Wire Loop via IDLC	\$10.14	Rural High Capacity 1.544 Mbps Link of Tariff 84 UNE Density Zone Rates (NOTE 2)
17b Port	3.08	Tariff 84 Part M Section 2.6.1, Integrated Digital Loop Carrier Port (NOTE 3)
17c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
17d Collocation	0.07	Tariff 84 Part M Section 5.2 (NOTE 4)
17e Total	\$13.63	L7a + L7b + L7c + L7d
18a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
18b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
19 Unlimited Local Usage		Cost Study
20 Amortized NRC		
21 Total Package Cost		L17e + L18a + L18b + L19 + L20
Non-Recurring Costs		
22 Initial Connect Charge (NOTE 1)	\$1.46	Northland Telephone Company Tariff, Section 6, Page 3
23 Central Office Work Charge per Line	\$6.00	Northland Telephone Company Tariff, Section 6, Page 3
24 Total NRC	\$7.46	L12 + L13

25 Amortization Factor--12 Months	0.0888
26 Amortization Factor--24 Months	0.0470
27 Amortization Factor--36 Months	0.0332
28 Amortization Factor--60 Months	0.0222

Tariff 83, Part H, Section 5.1.3
Tariff 83, Part H, Section 5.1.3
Tariff 83, Part H, Section 5.1.3
Tariff 83, Part H, Section 5.1.3

Northland Telephone Company of Maine, Inc.
Business Access Line Volume and Term Discount Package
Price Floor Analysis
Summary Detail

REDACTED

	Monthly Per Line	Source
1 Business Access Line (50-74 Lines) - 12 Month Term	\$25.12	Workpaper 2, L3
2 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L5
2a Retail O.H. Loading		
2b Total Cost		L2 + L2a
3 Contribution		L1 - L2b
4 Business Access Line (50-74 Lines) - 24 Month Term	\$24.12	Workpaper 2, L6
5 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L11
5a Retail O.H. Loading		
5b Total Cost		L5 + L5a
6 Contribution		L4 - L5b
7 Business Access Line (50-74 Lines) - 36 Month Term	\$23.12	Workpaper 2, L9
8 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L16
8a Retail O.H. Loading		
8b Total Cost		L8 + L8a
9 Contribution		L7 - L8b
10 Business Access Line (50-74 Lines) - 60 Month Term	\$22.12	Workpaper 2, L12
11 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L21
11a Retail O.H. Loading		
11b Total Cost		L11 + L11a
12 Contribution		L10 - L11b
13 Business Access Line -Month to Month	\$27.71	Workpaper 2, L15
14 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L5
14a Retail O.H. Loading		
14b Total Cost		L14 + L14a
15 Contribution		L13- L14b

Northland Telephone Company of Maine, Inc.
Business Access Line Volume and Term Discount Package
Rate Inputs

Workpaper 2
REDACTED

	Monthly Rates Per Line	Source
1 Business Access Line (50-74 Lines) - 12 Month Term	\$17.37	
2 End User Common Line charge	\$7.75	FCC 2, Section 17.1
3 Total Monthly Rate	\$25.12	L1 + L2
4 Business Access Line (50-74 Lines) - 24 Month Term	\$16.37	
5 End User Common Line charge	\$7.75	FCC 2, Section 17.1
6 Total Monthly Rate	\$24.12	L4 + L5
7 Business Access Line (50-74 Lines) - 36 Month Term	\$15.37	
8 End User Common Line charge	\$7.75	FCC 2, Section 17.1
9 Total Monthly Rate	\$23.12	L7 + L8
10 Business Access Line (50-74 Lines) - 60 Month Term	\$14.37	
11 End User Common Line charge	\$7.75	FCC 2, Section 17.1
12 Total Monthly Rate	\$22.12	L10 + L11
13 Business Access Line -Month to Month	\$19.96	
14 End User Common Line charge	\$7.75	FCC 2, Section 17.1
15 Total Monthly Rate	\$27.71	L13 + L14

Northland Telephone Company of Maine, Inc.
Business Access Line Volume and Term Discount Package
Cost Inputs

Workpaper 3
REDACTED

	Monthly Costs Per Line	Source
1 Business Access Line (50-74 Lines) - 12 Month Term & Business Access Line - Month to Month		
1a 2 Wire Loop via IDLC	\$10.14	Rural High Capacity 1.544 Mbps Link of Tariff 84 UNE Density Zone Rates (NOTE 2)
1b Port	3.08	Tariff 84 Part M Section 2.6.1, Integrated Digital Loop Carrier Port (NOTE 3)
1c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
1d Collocation	0.07	Tariff 84 Part M Section 5.2 (NOTE 4)
1e Total	\$13.63	L1a + L1b + L1c + L1d
2a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
2b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
3 Unlimited Local Usage		Cost Study
4 Amortized NRC		
5 Total Package Cost		L1e + L2a + L2b + L3 + L4
6 Business Access Line (50-74 Lines) - 24 Month Term		
7a 2 Wire Loop via IDLC	\$10.14	Rural High Capacity 1.544 Mbps Link of Tariff 84 UNE Density Zone Rates (NOTE 2)
7b Port	3.08	Tariff 84 Part M Section 2.6.1, Integrated Digital Loop Carrier Port (NOTE 3)
7c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
7d Collocation	0.07	Tariff 84 Part M Section 5.2 (NOTE 4)
7e Total	\$13.63	L7a + L7b + L7c + L7d
8a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
8b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
9 Unlimited Local Usage		Cost Study
10 Amortized NRC		
11 Total Package Cost		L7e + L8a + L8b + L9 + L10
12 Business Access Line (50-74 Lines) - 36 Month Term &		
12a 2 Wire Loop via IDLC	\$10.14	Rural High Capacity 1.544 Mbps Link of Tariff 84 UNE Density Zone Rates (NOTE 2)
12b Port	3.08	Tariff 84 Part M Section 2.6.1, Integrated Digital Loop Carrier Port (NOTE 3)
12c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
12d Collocation	0.07	Tariff 84 Part M Section 5.2 (NOTE 4)
12e Total	\$13.63	L1a + L1b + L1c + L1d
13a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
13b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
14 Unlimited Local Usage		Cost Study
15 Amortized NRC		
16 Total Package Cost		L12e + L13a + L13b + L14 + L15
17 Business Access Line (50-74 Lines) - 60 Month Term		
17a 2 Wire Loop via IDLC	\$10.14	Rural High Capacity 1.544 Mbps Link of Tariff 84 UNE Density Zone Rates (NOTE 2)
17b Port	3.08	Tariff 84 Part M Section 2.6.1, Integrated Digital Loop Carrier Port (NOTE 3)
17c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
17d Collocation	0.07	Tariff 84 Part M Section 5.2 (NOTE 4)
17e Total	\$13.63	L7a + L7b + L7c + L7d
18a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
18b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
19 Unlimited Local Usage		Cost Study
20 Amortized NRC		
21 Total Package Cost		L17e + L18a + L18b + L19 + L20
Non-Recurring Costs		
22 Initial Connect Charge (NOTE 1)	\$0.76	Northland Telephone Company Tariff, Section 6, Page 3
23 Central Office Work Charge per Line	\$6.00	Northland Telephone Company Tariff, Section 6, Page 3
24 Total NRC	\$6.76	L12 + L13
Amortization Factors		
25 Amortization Factor--12 Months	0.0888	Tariff 83, Part H, Section 5.1.3
26 Amortization Factor--24 Months	0.0470	Tariff 83, Part H, Section 5.1.3
27 Amortization Factor--36 Months	0.0332	Tariff 83, Part H, Section 5.1.3
28 Amortization Factor--60 Months	0.0222	Tariff 83, Part H, Section 5.1.3

Northland Telephone Company of Maine, Inc.
Business Access Line Volume and Term Discount Package
Price Floor Analysis
Summary Detail

REDACTED

	Monthly Per Line	Source
1 Business Access Line (75-99 Lines) - 12 Month Term	\$24.72	Workpaper 2, L3
2 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L5
2a Retail O.H. Loading		
2b Total Cost		L2 + L2a
3 Contribution		L1 - L2b
4 Business Access Line (75-99 Lines) - 24 Month Term	\$23.72	Workpaper 2, L6
5 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L111
5a Retail O.H. Loading		
5b Total Cost		L5 + 5a
6 Contribution		L4 - L5b
7 Business Access Line (75-99 Lines) - 36 Month Term	\$22.72	Workpaper 2, L9
8 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L12
8a Retail O.H. Loading		
8b Total Cost		L8 + L8a
9 Contribution		L7 - L8b
10 Business Access Line (75-99 Lines) - 60 Month Term	\$21.72	Workpaper 2, L12
11 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L21
11a Retail O.H. Loading		
11b Total Cost		L11 + L11a
12 Contribution		L10 - L11b
13 Business Access Line -Month to Month	\$27.71	Workpaper 2, L15
14 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L5
14a Retail O.H. Loading		
14b Total Cost		L14 + L14a
15 Contribution		L13- L14b

Northland Telephone Company of Maine, Inc.
Business Access Line Volume and Term Discount Package
Rate Inputs

Workpaper 2
REDACTED

	Monthly Rates Per Line	Source
1 Business Access Line (75-99 Lines) - 12 Month Term	\$16.97	
2 End User Common Line charge	\$7.75	FCC 2, Section 17.1
3 Total Monthly Rate	\$24.72	L1 + L2
4 Business Access Line (75-99 Lines) - 24 Month Term	\$15.97	
5 End User Common Line charge	\$7.75	FCC 2, Section 17.1
6 Total Monthly Rate	\$23.72	L4 + L5
7 Business Access Line (75-99 Lines) - 36 Month Term	\$14.97	
8 End User Common Line charge	\$7.75	FCC 2, Section 17.1
9 Total Monthly Rate	\$22.72	L7 + L8
10 Business Access Line (75-99 Lines) - 60 Month Term	\$13.97	
11 End User Common Line charge	\$7.75	FCC 2, Section 17.1
12 Total Monthly Rate	\$21.72	L10 + L11
13 Business Access Line -Month to Month	\$19.96	
14 End User Common Line charge	\$7.75	FCC 2, Section 17.1
15 Total Monthly Rate	\$27.71	L13 + L14

Northland Telephone Company of Maine, Inc.
Business Access Line Volume and Term Discount Package
Cost Inputs

Worksheet 3
REDACTED

	Monthly Costs Per Line	Source
1 Business Access Line (75-99 Lines) - 12 Month Term & Business Access Line -Month to Month		
1a 2 Wire Loop via IDLC	\$10.14	Rural High Capacity 1.544 Mbps Link of Tariff 84 UNE Density Zone Rates (NOTE 2)
1b Port	3.08	Tariff 84 Part M Section 2.6.1, Integrated Digital Loop Carrier Port (NOTE 3)
1c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
1d Collocation	0.07	Tariff 84 Part M Section 5.2
1e Total	\$13.63	L1a + L1b + L1c + L1d
2a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
2b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
3 Unlimited Local Usage		Cost Study
4 Amortized NRC		
5 Total Package Cost		L1e + L2a + L2b + L3 + L4
6 Business Access Line (75-99 Lines) - 24 Month Term		
7a 2 Wire Loop via IDLC	\$10.14	Rural High Capacity 1.544 Mbps Link of Tariff 84 UNE Density Zone Rates (NOTE 2)
7b Port	3.08	Tariff 84 Part M Section 2.6.1, Integrated Digital Loop Carrier Port (NOTE 3)
7c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
7d Collocation	0.07	Tariff 84 Part M Section 5.2
7e Total	\$13.63	L7a + L7b + L7c + L7d
8a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
8b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
9 Unlimited Local Usage		Cost Study
10 Amortized NRC		
11 Total Package Cost		L7e + L8a + L8b + L9 + L10
12 Business Access Line (75-99 Lines) - 36 Month Term &		
12a 2 Wire Loop via IDLC	\$10.14	Rural High Capacity 1.544 Mbps Link of Tariff 84 UNE Density Zone Rates (NOTE 2)
12b Port	3.08	Tariff 84 Part M Section 2.6.1, Integrated Digital Loop Carrier Port (NOTE 3)
12c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
12d Collocation	0.07	Tariff 84 Part M Section 5.2
12e Total	\$13.63	L1a + L1b + L1c + L1d
13a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
13b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
14 Unlimited Local Usage		Cost Study
15 Amortized NRC		
16 Total Package Cost		L12e + L13a + L13b + L14 + L15
17 Business Access Line (75-99 Lines) - 60 Month Term		
17a 2 Wire Loop via IDLC	\$10.14	Rural High Capacity 1.544 Mbps Link of Tariff 84 UNE Density Zone Rates (NOTE 2)
17b Port	3.08	Tariff 84 Part M Section 2.6.1, Integrated Digital Loop Carrier Port (NOTE 3)
17c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
17d Collocation	0.07	Tariff 84 Part M Section 5.2
17e Total	\$13.63	L7a + L7b + L7c + L7d
18a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
18b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
19 Unlimited Local Usage		Cost Study
20 Amortized NRC		
21 Total Package Cost		L17e + L18a + L18b + L19 + L20
Non-Recurring Costs		
22 Initial Connect Charge (NOTE 1)	\$6.51	Northland Telephone Company Tariff, Section 6, Page 3
23 Central Office Work Charge per Line	\$6.00	Northland Telephone Company Tariff, Section 6, Page 3
24 Total NRC	\$6.51	L12 + L13
25 Amortization Factor--12 Months	0.0588	Tariff 83, Part H, Section 5.1.3
26 Amortization Factor--24 Months	0.0470	Tariff 83, Part H, Section 5.1.3
27 Amortization Factor--36 Months	0.0332	Tariff 83, Part H, Section 5.1.3
28 Amortization Factor--60 Months	0.0222	Tariff 83, Part H, Section 5.1.3

Northland Telephone Company of Maine, Inc.
Business Access Line Volume and Term Discount Package
Price Floor Analysis
Summary Detail

REDACTED

	Monthly Per Line	Source
1 Business Access Line (100-199 Lines) - 12 Month Term	\$24.32	Workpaper 2, L3
2 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L5
2a Retail O.H. Loading		
2b Total Cost		L2 + L2a
3 Contribution		L1 - L2b
4 Business Access Line (100-199 Lines) - 24 Month Term	\$23.32	Workpaper 2, L6
5 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L11
5a Retail O.H. Loading		
5b Total Cost		L5 + 5a
6 Contribution		L4 - L5b
7 Business Access Line (100-199 Lines) - 36 Month Term	\$22.32	Workpaper 2, L9
8 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L16
8a Retail O.H. Loading		
8b Total Cost		L8 + L8a
9 Contribution		L7 - L8b
10 Business Access Line (100-199 Lines) - 60 Month Term	\$21.32	Workpaper 2, L12
11 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L21
11a Retail O.H. Loading		
11b Total Cost		L11 + L11a
12 Contribution		L10 - L11b
13 Business Access Line -Month to Month	\$27.71	Workpaper 2, L15
14 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L5
14a Retail O.H. Loading		
14b Total Cost		L14 + L14a
15 Contribution		L13- L14b

Northland Telephone Company of Maine, Inc.
Business Access Line Volume and Term Discount Package
Rate Inputs

Workpaper 2
REDACTED

	Monthly Rates	Source
	Per Line	
1 Business Access Line (100-199 Lines) - 12 Month Term	\$16.57	
2 End User Common Line charge	\$7.75	FCC 2, Section 17.1
3 Total Monthly Rate	\$24.32	L1 + L2
4 Business Access Line (100-199 Lines) - 24 Month Term	\$15.57	
5 End User Common Line charge	\$7.75	FCC 2, Section 17.1
6 Total Monthly Rate	\$23.32	L4 + L5
7 Business Access Line (100-199 Lines) - 36 Month Term	\$14.57	
8 End User Common Line charge	\$7.75	FCC 2, Section 17.1
9 Total Monthly Rate	\$22.32	L7 + L8
10 Business Access Line (100-199 Lines) - 60 Month Term	\$13.57	
11 End User Common Line charge	\$7.75	FCC 2, Section 17.1
12 Total Monthly Rate	\$21.32	L10 + L11
13 Business Access Line -Month to Month	\$19.96	
14 End User Common Line charge	\$7.75	FCC 2, Section 17.1
15 Total Monthly Rate	\$27.71	L13 + L14

Northland Telephone Company of Maine, Inc.
Business Access Line Volume and Term Discount Package
 Cost Inputs

Workpaper 3
 REDACTED

	Monthly Costs Per Line	Source
1 Business Access Line (100-199 Lines) - 12 Month Term & Business Access Line -Month to Month		
1a 2 Wire Loop via IDLC	\$10.14	Rural High Capacity 1,544 Mbps Link of Tariff 84 UNE Density Zone Rates (NOTE 2)
1b Port	3.08	Tariff 84 Part M Section 2.6.1, Integrated Digital Loop Carrier Port (NOTE 3)
1c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
1d Collocation	0.07	Tariff 84 Part M Section 5.2 (NOTE 4)
1e Total	\$13.63	L1a + L1b + L1c + L1d
2a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
2b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
3 Unlimited Local Usage		Cost Study
4 Amortized NRC		
5 Total Package Cost		L1e + L2a + L2b + L3 + L4
6 Business Access Line (100-199 Lines) - 24 Month Term		
7a 2 Wire Loop via IDLC	\$10.14	Rural High Capacity 1,544 Mbps Link of Tariff 84 UNE Density Zone Rates (NOTE 2)
7b Port	3.08	Tariff 84 Part M Section 2.6.1, Integrated Digital Loop Carrier Port (NOTE 3)
7c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
7d Collocation	0.07	Tariff 84 Part M Section 5.2 (NOTE 4)
7e Total	\$13.63	L7a + L7b + L7c + L7d
8a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
8b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
9 Unlimited Local Usage		Cost Study
10 Amortized NRC		
11 Total Package Cost		L7e + L8a + L8b + L9 + L10
12 Business Access Line (100-199 Lines) - 36 Month Term &		
12a 2 Wire Loop via IDLC	\$10.14	Rural High Capacity 1,544 Mbps Link of Tariff 84 UNE Density Zone Rates (NOTE 2)
12b Port	3.08	Tariff 84 Part M Section 2.6.1, Integrated Digital Loop Carrier Port (NOTE 3)
12c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
12d Collocation	0.07	Tariff 84 Part M Section 5.2 (NOTE 4)
12e Total	\$13.63	L1a + L1b + L1c + L1d
13a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
13b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
14 Unlimited Local Usage		Cost Study
15 Amortized NRC		
16 Total Package Cost		L12e + L13a + L13b + L14 + L15
17 Business Access Line (100-199 Lines) - 60 Month Term		
17a 2 Wire Loop via IDLC	\$10.14	Rural High Capacity 1,544 Mbps Link of Tariff 84 UNE Density Zone Rates (NOTE 2)
17b Port	3.08	Tariff 84 Part M Section 2.6.1, Integrated Digital Loop Carrier Port (NOTE 3)
17c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
17d Collocation	0.07	Tariff 84 Part M Section 5.2 (NOTE 4)
17e Total	\$13.63	L7a + L7b + L7c + L7d
18a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
18b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
19 Unlimited Local Usage		Cost Study
20 Amortized NRC		
21 Total Package Cost		L17e + L18a + L18b + L19 + L20
Non-Recurring Costs	NRC Costs per Line	
22 Initial Connect Charge (NOTE 1)	\$0.38	Northland Telephone Company Tariff, Section 6, Page 3
23 Central Office Work Charge per Line	\$6.00	Northland Telephone Company Tariff, Section 6, Page 3
24 Total NRC	\$6.38	L12 + L13
25 Amortization Factor--12 Months	0.0388	Tariff 83, Part H, Section 5.1.3
26 Amortization Factor--24 Months	0.0470	Tariff 83, Part H, Section 5.1.3
27 Amortization Factor--36 Months	0.0332	Tariff 83, Part H, Section 5.1.3
28 Amortization Factor--60 Months	0.0222	Tariff 83, Part H, Section 5.1.3

Northland Telephone Company of Maine, Inc.
Business Access Line Volume and Term Discount Package
Price Floor Analysis
Summary Detail

REDACTED

	Monthly Per Line	Source
1 Business Access Line (200-299 Lines) - 12 Month Term	\$23.92	Workpaper 2, L3
2 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L5
2a Retail O.H. Loading		
2b Total Cost		L2 + L2a
3 Contribution		L1 - L2b
4 Business Access Line (200-299 Lines) - 24 Month Term	\$22.92	Workpaper 2, L6
5 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L11
5a Retail O.H. Loading		
5b Total Cost		L5 + 5a
6 Contribution		L4 - L5b
7 Business Access Line (200-299 Lines) - 36 Month Term	\$21.92	Workpaper 2, L9
8 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L16
8a Retail O.H. Loading		
8b Total Cost		L8 + L8a
9 Contribution		L7 - L8b
10 Business Access Line (200-299 Lines) - 60 Month Term	\$20.92	Workpaper 2, L12
11 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L21
11a Retail O.H. Loading		
11b Total Cost		L11 + 11a
12 Contribution		L10 - L11b
13 Business Access Line -Month to Month	\$27.71	Workpaper 2, L15
14 Cost (Excl. Retail O.H. Loading)		Workpaper 3, L5
14a Retail O.H. Loading		
14b Total Cost		L14 + L14a
15 Contribution		L13- L14b

Northland Telephone Company of Maine, Inc.
Business Access Line Volume and Term Discount Package
Rate Inputs

Workpaper 2
REDACTED

	Monthly Rates Per Line	Source
1 Business Access Line (200-299 Lines) - 12 Month Term	\$16.17	
2 End User Common Line charge	\$7.75	FCC 2, Section 17.1
3 Total Monthly Rate	\$23.92	L1 + L2
4 Business Access Line (200-299 Lines) - 24 Month Term	\$15.17	
5 End User Common Line charge	\$7.75	FCC 2, Section 17.1
6 Total Monthly Rate	\$22.92	L4 + L5
7 Business Access Line (200-299 Lines) - 36 Month Term	\$14.17	
8 End User Common Line charge	\$7.75	FCC 2, Section 17.1
9 Total Monthly Rate	\$21.92	L7 + L8
10 Business Access Line (200-299 Lines) - 60 Month Term	\$13.17	
11 End User Common Line charge	\$7.75	FCC 2, Section 17.1
12 Total Monthly Rate	\$20.92	L10 + L11
13 Business Access Line -Month to Month	\$19.96	
14 End User Common Line charge	\$7.75	FCC 2, Section 17.1
15 Total Monthly Rate	\$27.71	L13 + L14

Northland Telephone Company of Maine, Inc.
Business Access Line Volume and Term Discount Package
 Cost Inputs

Worksheet 3
 REDACTED

	Monthly Costs Per Line	Source
1 Business Access Line (200-299 Lines) - 12 Month Term & Business Access Line -Month to Month		
1a 2 Wire Loop via IDLC	\$10.14	Rural High Capacity 1.544 Mbps Link of Tariff 84 UNE Density Zone Rates (NOTE 2)
1b Port	3.08	Tariff 84 Part M Section 2.6.1, Integrated Digital Loop Carrier Port (NOTE 3)
1c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
1d Collocation	0.07	Tariff 84 Part M Section 5.2 (NOTE 4)
1e Total	\$13.63	L1a + L1b + L1c + L1d
2a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
2b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
3 Unlimited Local Usage		Cost Study
4 Amortized NRC		
5 Total Package Cost		L1e + L2a + L2b + L3 + L4
6 Business Access Line (200-299 Lines) - 24 Month Term		
7a 2 Wire Loop via IDLC	\$10.14	Rural High Capacity 1.544 Mbps Link of Tariff 84 UNE Density Zone Rates (NOTE 2)
7b Port	3.08	Tariff 84 Part M Section 2.6.1, Integrated Digital Loop Carrier Port (NOTE 3)
7c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
7d Collocation	0.07	Tariff 84 Part M Section 5.2 (NOTE 4)
7e Total	\$13.63	L7a + L7b + L7c + L7d
8a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
8b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
9 Unlimited Local Usage		Cost Study
10 Amortized NRC		
11 Total Package Cost		L7e + L8a + L8b + L9 + L10
12 Business Access Line (200-299 Lines) - 36 Month Term &		
12a 2 Wire Loop via IDLC	\$10.14	Rural High Capacity 1.544 Mbps Link of Tariff 84 UNE Density Zone Rates (NOTE 2)
12b Port	3.08	Tariff 84 Part M Section 2.6.1, Integrated Digital Loop Carrier Port (NOTE 3)
12c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
12d Collocation	0.07	Tariff 84 Part M Section 5.2 (NOTE 4)
12e Total	\$13.63	L1a + L1b + L1c + L1d
13a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
13b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
14 Unlimited Local Usage		Cost Study
15 Amortized NRC		
16 Total Package Cost		L12e + L13a + L13b + L14 + L15
17 Business Access Line (200-299 Lines) - 60 Month Term		
17a 2 Wire Loop via IDLC	\$10.14	Rural High Capacity 1.544 Mbps Link of Tariff 84 UNE Density Zone Rates (NOTE 2)
17b Port	3.08	Tariff 84 Part M Section 2.6.1, Integrated Digital Loop Carrier Port (NOTE 3)
17c DA	0.34	Tariff 84, Part M, Section 2.8.1, Page 12
17d Collocation	0.07	Tariff 84 Part M Section 5.2 (NOTE 4)
17e Total	\$13.63	L7a + L7b + L7c + L7d
18a Features--(Three Way Calling)	\$0.20	Tariff 84 Part M Section 2.6.1
18b Features--(Call Forwarding, Call Waiting, Caller ID w/Name)		Cost Study
19 Unlimited Local Usage		Cost Study
20 Amortized NRC		
21 Total Package Cost		L17e + L18a + L18b + L19 + L20
Non-Recurring Costs		
22 Initial Connect Charge (NOTE 1)	\$0.19	Northland Telephone Company Tariff, Section 6, Page 3
23 Central Office Work Charge per Line	\$6.00	Northland Telephone Company Tariff, Section 6, Page 3
24 Total NRC	\$6.19	L12 + L13
25 Amortization Factor--12 Months	0.0888	Tariff 83, Part H, Section 5.1.3
26 Amortization Factor--24 Months	0.0470	Tariff 83, Part H, Section 5.1.3
27 Amortization Factor--36 Months	0.0332	Tariff 83, Part H, Section 5.1.3
28 Amortization Factor--60 Months	0.0222	Tariff 83, Part H, Section 5.1.3